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Giles Reneau and Virginia Rudzinskas Named Regional Account Executives for CPS Human Resource Services

Sacramento, CA – Giles Reneau and Virginia Rudzinskas have been named regional account executives for CPS Human Resource Services responsible for maintaining client relationship, new business development, identifying HR trends in the public sector and managing client project fulfillment teams.

Giles Reneau

Giles, a skilled Sales and Business Development professional, will be based in CPS Human Resource Service's Washington, D.C. office where he will oversee business development in the central and east coast regions of the United States. With nearly 20 years experience working for two Fortune 500 companies holding a variety of regional and national sales positions, Giles has developed a keen sense working with clients to achieve their goals and objectives.

Most recently, Giles was district sales manager for General Electric where he was responsible for the development and implementation of corporate sales and service plans to retain existing business and grow sales. In addition, while employed at Corning Incorporated he was the recipient of the Customer & Marketing Understanding Excellence Award and has held membership in the President's Sales Club for five consecutive years.

Giles holds a Bachelor's degree in Communication from Northern Illinois University, a Master's degree in Management from Webster University and an MBA in Organization & Management from Syracuse University. One of Giles' greatest passions is delighting customers with sustainable long-term solutions. To reach Giles Reneau, call 800-822-4277 ext. 3026 or email at greneau@cps.ca.gov.

Virginia Rudzinskas

Virginia brings over 20 years of business development and sales skills to her new position. In her capacity as regional account executive, she will be based at CPS Human Resource Services' home office located in Sacramento, California and will handle business and client development in the western region of the United States. With a strong background in sales, Virginia has worked with a wide range of clients to identify and develop comprehensive solutions to meet their business needs.

Virginia started her career with IBM, where she earned the company's top sales award, The Golden Circle. Later, Virginia became general manager of M.E.C.A. Inc., where she was responsible for the company's overall operations and the negotiation of multimillion dollar contracts. Most recently, she was business development director for ChoicePoint.

Virginia holds a Bachelor's degree in Marketing from University of Texas at Arlington and a Certificate in Multimedia from the University of California at Davis. She has also completed 3 of the 6 CPS HR Academy courses towards the CPS-CSUS HR Academy Certificate. To reach Virginia Rudzinskas, call 916-263-3600 or email at vrudzinskas@cps.ca.gov.

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About CPS Human Resource Services

CPS is a self-supporting public agency providing a full range of human resource services to the public and nonprofit sectors. We have unique expertise in delivering HR management and consulting services, employment testing, assessment services, and applicant tracking software to government agencies throughout North America. We assist organization across the talent management continuum in recruiting, selecting, and developing employees.

CPS is governed by a 10 member public agency board of directors: City of Anaheim; California State Personnel Board; East Bay Municipal Utilities District; Hayward Unified School District; City of Las Vegas; the City University of New York; Sacramento County; City/County of San Francisco; Sonoma County; and the Office of Employment Relations, State of Wisconsin.